

Spectrum Aeromed is a leading designer and manufacturer of customized air medical and air ambulance equipment. Our company works closely with air medical and patient transport crews to equip all types of fixed and rotor wing aircraft with highly-specialized, innovative and field-tested life support solutions. When minutes count and lives are at risk,

➤ For more than 28 years, EMS aircraft operators worldwide have relied on Spectrum Aeromed for customized solutions to the most complicated projects and comprehensive aircraft EMS interior needs.

Spectrum Aeromed's durable and dependable equipment gives golden hour responders and flight crews unparalleled performance and responsiveness - every time.

Rotor Wing
Fixed Wing
Patient Transport Units
Incubator Transport
Decks / Pediatric
Transport / Patient
Loading Solutions
Equipment Mounting
Certification



Spectrum Aeromed's mission is to save lives. Our vision is to be the best provider of air ambulance equipment in the world. To achieve our mission and vision, we are committed to delighting our customers by providing the highest quality products and outstanding customer service by continuously striving to improve our processes.

SALES TEAM:

Horst Heinicke
VP, International Sales, EUR/ME/ASIA

Matthew Christenson
VP, Account Executive

Ricky Reno
VP, Account Executive, Government & Military Initiatives

Thomas Redder
VP, International Sales, EUR/ME/ASIA/US

Phillip Heinicke
Account Rep.

LEADERSHIP:

Justin Mahler
VP, Dir. of Engineering

Michael Gallagher
VP, Dir. of Production

Chad Kost
COO

Tammy Enright
SVP, Business Manager

Company History and Quick Facts

- Founded in 1991
- Acquired by Spectrum Aeromed, LLC in 2019
- Operates in a 17,000 sq. ft. state-of-the-art facility at Fargo's Hector International Airport
- Maintains Sales and Support offices in Munich, Germany, and Knoxville, TN
- Operates with Proven Lean Production- Synchronous Flow Business Model & Philosophy
- Successfully completed all requirements for AS9100 Rev D certification. The highly recognized certification is an aerospace industry standard on quality control and continual process improvement
- "2018 When Work Works" Award Finalist
- "2018 North Dakota Exporter of the Year" Award
- Named one of *Entrepreneur Magazine's* 2017 Top Company Cultures
- 2016 *Inc. Magazine's* "Best Places To Work" Finalist
- 2015 & 2014 Blue Ribbon Award from the US Chamber of Commerce, and 2014 Small Business of the Year by our local Chamber of Commerce
- Recognized for 4 years as one of the fastest-growing private companies in the United States by *Inc. Magazine* on their 2015, 2013, 2012, and 2011 *Inc. 500/5000 List*



Company History and Quick Facts

Spectrum Aeromed develops industry-leading patient transport solutions for executives and VIP & Head of State wide-body aircraft.

The industry-recognized and Spectrum Aeromed-invested Seat Rail Adapter allows any aircraft to be converted from standard configuration to air ambulance configuration in less than 30 minutes.

Exclusively designed by Spectrum Aeromed, the Medwall, Moveable Overhead and Stretcher Bridge accessories provide air ambulance teams great flexibility and safety in mounting auxiliary, carry-on medical equipment.

Known as the "Short Box," Spectrum Aeromed's 2200 Series quick-change, advanced life support module contains all the components for critical care transport in compact form. It is designed for aircraft with limited cabin space and single- or multiple-patient transport needs.

5200 Dual-Dedicated Systems allow for tandem end-to-end or tandem side-by-side configurations for easy installation and customized interiors.

5500 PTU series WIP EMS Medical Interior is custom-built for specific auxiliary medical equipment and provides significant comfort for long-distance flights.

Expertise in carbon fiber lightweight designs with heavy duty capabilities.

Key Strengths

- Customized work is our niche - we are at our best when projects require technical and aesthetic customization
- Unique Quick Change Modules enable flight crew to have readily available life support solutions at a moment's notice
- Nimble, well trained workforce allows for creative solutions and overall flexibility
- Expertise and willingness to tackle challenges competitors can't or won't handle
- Unequaled industry-specific experience and hands-on medical expertise
- Customer focused, professional business style with service before and after the sale
- Strategic international airport location provides easy access for on-site consultations
- US STC's - Fixed Wing-42 (approving 180 models), Rotorcraft - 16 (approving 32 models)
- Foreign STC's (6 Aviation Authorities) - Fixed Wing-57 (approving 263 models), Rotorcraft - 16 (approving 20 models)
- Excellent relationships with aircraft completion centers worldwide ensures seamless, on-time, on-budget, turnkey EMS solutions

Spectrum Aeromed's international and domestic clients and partners include:

- EMS and SAR operators (for profit & not-for-profit)
- Major hospitals and healthcare entities
- Aircraft OEMs (fixed wing & rotor wing)
- Royal families and heads of state
- Aircraft completion centers
- World government departments, militaries and health ministries
- Private/Executive/VIP charter operators

